# **Max Edward Cohen**

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# - Education

#### NJ Institute of Technology (Graduated 2022)

- Bachelor's in Computing and Business.
- Magna Cum Laude.

# **Experience**

#### Partner, CloserArcade (Jun 2022 - Present)

- Establishing project scopes for the next three phases of development.
- Overseeing the development of a commercial product.
- Leading the initial marketing campaigns.
- Founding occurred due to the success of Eco-Strategy.

## E-Commerce Manager, *United Markets* (Jan 2022 - Present)

- Managing United Market's online marketplace and user web application.
- Interacting with the CEO & Dept. Heads to create brand-aware product catalogs.

#### Project Manager, Eco-Enterprise (Feb 2022 - May 2022)

- Constructing a 3-month project scope for Eco-Strategy v2.0's implementation.
- Delegating tasks based on team members' experiences and strengths.
- Accomplished as a project for the NJ Institute of Technology Senior Capstone.

## Lead Project Manager/Developer, FileTeam (Jun 2020 - Jun 2022)

- Defining and Overseeing FileTeam's project scopes.
- Performing Full Stack Development for FileTeam virtual products.
- Designing and Implementing FileTeam's webpage footprint.

#### Business Development Intern, *PiipPay* (Jan 2020 - Jun 2020)

- Coordinating interest meetings with potential clientele.
- Expanding outreach programs via comprehensive marketing strategies.

# - Achievements -

#### Project Manager, Eco-Enterprise (Feb 2022 - May 2022)

- First Place, Senior Capstone Midterm Ceremony.
- First Place, Senior Capstone Final Ceremony.
- Letter of Excellence as Project Manager from the Director of Senior Capstone.

## Apple Inc Web Project, National History Day (May 2016)

- Second Place, Northern California Ceremony.
- Top Finalist, California State Ceremony.
- Interviewed Steve Wozniak as a primary source.

# - Leadership -

#### Project Manager, *Eco-Enterprise* (Feb 2022 - May 2022)

• Working directly with the CEO of Eco-Enterprise to mold a scope that will dynamically benefit the company long-term.

## Vice President, NJIT Professional Frat Council (Jan 2019 - Jan 2020)

Spearheading the join bond initiative for inclusivity among organizations.

## President, Sonoma County USY (May 2017 - May 2018)

- Planning and heading events with 100-250 attendees.
- Doubling the Sonoma County Chapter's growth and tripling the attendance rate.

# Skills

## Management

- Project Management
- Time Management
- Organizational

#### Management

- Management Principles
- Business Strategy
- Business Development
- Business ProcessImprovement
- Marketing Principles
- Brand Identity
- User Experience

## Technologies

- ▶ Figma / Figjam
- GIT
- AWS
- Excel
- CAD
- PHPMyAdmin
- aMember
- MediaWiki
- Freshop
- iOS
- MacOS
- Windows
- Android

# **Programming**

- HTML
- CSS
- **■** JS
- PHP
- REACT
- SQL
- Python
- Java
- Bash
- D C
- D (++
- VS Code
- IntelliJ IDEA
- Xcode
- Arduino
- Web Development
- Mobile Development